Treasury Management Policy



Approved by: Timaru District Council

Group: Finance

Responsibility: Chief Financial Officer

Date adopted: TBC

Review: Every 3 years, or as required

This Policy does not cease to have effect because it is due for review, or being reviewed

Consultation: Section 82 consultation as part of the LTP consultation

Policy Type Council External Strategic

Part 1: Introduction

1. Purpose

- 1.1. The purpose of this policy is to:
 - 1.1.1. Detail Council's policy on liability management;
 - 1.1.2. Detail Council's policy on investment management-policy, and;
 - 1.1.3. Define key responsibilities and operating parameters within which Council's treasury <u>management</u> activit<u>iesy areis</u> to <u>conductedbe carried out</u>.

2. Scope (section added)

- 2.1. This policy covers all Council employees, Council, Community Boards, any <u>funds held in trustTrusts whose accounts which</u> are incorporated in the Council's Annual Report and <u>Accountsfinancial reports</u>, <u>including and covers any and all investments</u> and liabilities as per sections 102, 104 and 105 of the Local Government Act 2002 (LGA).
- 2.1.2.2. This policy currently relates only to Timaru District Council and not the Timaru District Council Group (which includes the subsidiaries of Council, currently Timaru District Holdings Limited and Venture Timaru), except where Council conducts treasury management on behalf of a subsidiary.

3. Background

- 3.1. Timaru District Council undertakes <u>treasury management activities including</u> liability management (borrowing). investment, and cash <u>management</u> and associated risk management <u>activityactivities.</u>
- 3.2. Council's borrowing and investment activities are carried out within the requirements of the Local Government Act 2002 LGA, which defines the operating environment for local authorities in relation to treasury management and requires local authorities to adopt liability management and investment policies and this policy includes Council's Liability Management and Investment policies as required under sections 104 and 105 of the act with Council's lending and borrowing activities covered by these policies.
- 3.3. This policy includes Council's Liability Management Policy and Investment Policy, as required by sections 104 and 105 of the Act.
- 3.4.3.3. Council's borrowing activity is largely primarily driven by its capital expenditure programme.
- 3.4. Council has a portfolio of investments comprising equity and investments in subsidiary companies, including loans to subsidiaries; property; forestry; investment properties and treasury investments...
- 3.5. These policies should be read in the context of Council's financial strategy, which contains Council's overarching financial policy statements and objectives.

4. Treasury Objectives

- 4.1. Council's broad objectives and philosophy in relation to treasury activity are as follows:
 - 4.1.1. To ensure compliance with the Act and any other relevant legislation;
 - 4.1.2. To manage Council's borrowings and investments according tot support its strategic, and community and commercial objectives, to promote the wellbeing of communities in the present and for the future, and to optimise maximise returns within these objectives and the agreed Treasury Management policy and targets;
 - 4.1.3. To maintain funding mechanisms with an appropriate maturity profile to ensure adequate liquidity is available at margins and costs appropriate to Council's credit standing:
 - 4.1.4. To ensure-manage the integrity of the financial market investments by enly investing in appropriately rated organisations and in appropriate agreed financial market instruments in appropriate agreed
 - 4.1.5. To mitigate potential adverse interest rate risk and minimise financing costs within acceptable risk management parameters₂.
 - 4.1.6. To maintain relationships with financial market participants, enabling Council to carry out its treasury activities in an efficient and practical way... and.ir

- 4.1.7. To provide timely and accurate reporting of treasury activity and performance.
- 4.2. In meeting these objectives, Council acknowledges that there are financial risks such as funding, liquidity, interest rate, credit and operational risks arising from its treasury activities.
- 4.3. Council is a risk adverse entity and does not wish to incur additional risk from its treasury activities. Aaccordingly, a significant element of Council's financial managemente function, in relation to its treasury activities, is to undertakea effective risk management activities function focused on protecting Council's budgeted interest costs and interest income and stabilising Council's cash flows. projected cashflows and net cash position and the value of its investments
- 4.4. Treasury activity which is unrelated to its underlying cash flows or is purely speculative in nature will not be undertaken without formal approvala resolution from Council while recognizing that all treasury activities and investments are subject to risk and values may fluctuate in the normal course of business. Treasury management activity also includes the identification of investments opportunities which Council may wish to pursue.

5. Definitions (section added)

- 5.1. Local Government Funding Agency (LFGA), whose purpose is, "benefiting local communities through delivering efficient financing for local government".
- 5.1-5.2. Debt cap represents the maximum net debt that Council can hold at any one time and is expressed as a ratio or percentage relative to total revenue. Council's current debt cap is 2.5 or 250% of total revenue, meaning that Council can borrow up to \$2.50 for every \$1 of total revenue.
- 5.3. Total revenue represents the increase in value or inflow of resources to Council from both cash and non-cash sources, including defined as cash earnings from rates, government grants and subsidies, fees user and charges, interest, dividends, revaluation of assets (included in the calculation of "surplus/(deficit) before tax"), and other financial transactions representing such increases or inflows, and other revenue, and excludes non government capital contributions (e.g. developer contributions and vested assets). Total revenue excludes those inflows or value changes included in Other Comprehensive Revenue, particularly gains/(losses) on the revaluation of assets not included in the surplus/(deficit) before tax calculation, which primarily include infrastructure assets. Where the underlying obligations relating to the revenue source have not yet been materially met inflows are treated as creditors until the underlying requirements for recognition as revenue have been met, e.g. grants for capital developments where the underlying grant requirement are still outstanding.
- 5.4. Total expenses represent the diminution in value or outflow of resources from Council, both cash and non-cash, including payments to suppliers and employees, grants or loans made by Council, interest paid, depreciation, and any reduction in the value of assts where a revaluation, impairment or provision might be required. Expenses do not include capital expenditure which represents an investment in another form of asset not a diminution in the value of Council.
- 5.2.5.5. Cash inflows or cash income, as represented in the Cashflow Statement, includes all sources of cash in a period regardless of any other parameters. Non-cash revenue, such as

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- <u>vested assets, are excluded from cash income. Cash outflows exclude any non-cash costs such as depreciation but include capital expenditure which is not an expense. The net movement in cash in a period will be represented by the change in cash and cash equivalents.</u>
- 5.3.5.6. Net Debt <u>is</u>- defined as total consolidated <u>external</u> debt less liquid financial assets and investments.
- 5.4-5.7. Liquidity (as measured by a liquidity ratio) -is defined as total cash and cash
 equivalents, short- term deposits, loans to subsidiaries, investment in the Local Government
 Funding Agency (LGFA), investments in debt securities and available short-term loan facilities
 divided by total borrowings, excluding trade creditors and other similar debt incurred in the
 normal course of business.external debt plus committed loan facilities plus liquid investments
 divided by external debt.
- 5.5.5.8. Liquid investments are defined as being overnight bank cash deposits, short term bank cash deposits (up to 30 days), bank registered certificates of deposits (RCD's) less than 181 days, approved fixed interest securities, and listed, non-core equity investments cash and cash equivalents, short-term deposits, loans to subsidiaries, investments in the LGFA, investments in debt securities and available short-term loan facilities.
- 5.6.5.9. Annual Reates income is defined as the amount equal to the total revenue from any funding mechanisms authorised by the Local Government (Rating) Act 2002, together with any revenue received from other local authorities for services provided and for which the other local authorities rate.
- 5.7.5.10. Financial covenants —are parameters set by external loans providers which Council has agreed to comply with.measured on Council only, not the consolidated group.
- 5.8-5.11. Disaster recovery resource requirements are—are requiredments to be met through available liquidity (as represented by the liquidity ratio) and sufficient resources are expected to be maintained to meet exceptional needs following the utilisation of insurance and recovery support provided from external sources.
- 5.9.5.12. The Long Term Plan (LTP)—is a 10 year plan which describes Council's work and factivities and the broader results or community outcomes that are expected from doing this workengaging in these activities. An LTP has a strong financial focus showing the resources needed to deliver the suite of work and factivities. The LTP also provides accountability to the community, and includes a legislatively protected consultation requirement.

Part 2: Liability Management

6. General Policy

6.1. Sections 102 and 104 of the LGA requires that, in order to provide predictability and certainty about sources and levels of funding, Council must adopt a Liability Management Policy.

#1652269 Treasury Management Policy

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6-2-6.1. The <u>Council's Liability Management</u> policy must state Council's policies in respect of the management of both borrowing and other liabilities, including <u>interest rate exposure</u>; <u>liquidity</u>; <u>credit exposure and debt management</u>.
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- 6.2.1. Interest rate exposure; and
- 6.2.2. Liquidity and funding; and
- 6.2.3. Credit exposure; and
- 6.2.4. Debt repayment.
- 6.3.6.2. Council's infrastructure and community assets generally have long expected lives and long term benefits. and the use of debt is seen as an appropriate and efficient mechanism for promoting intergenerational equity between current and future ratepayers in relation to Council'sfor assets and investments, as well as assisting Council in meeting the infrastructure demands of its ratepayers. on a timely basis.
- 6.4.6.3. Council borrows as it considers appropriate within the flexible and diversified borrowing powers contained within the LGA. Borrowings not included in the agreed current long term plan must be approved by Council resolution.
- 6.5.6.4. Council may raises debt for the following purposes:
 - 6.5.1.6.4.1. General debt to fund Council's balance sheetactivities as deemed necessary and appropriate, including borrowing to fund Council Controlled Organisations where separately agreed;
 - 6.5.2.6.4.2. Specific debt associated with one-off projects and capital expenditure, including assets with intergenerational impacts. and;
 - 6.5.3. To fund assets with intergenerational qualities.
- 6.6.5. Council is-generates resources for funding internally in its usual course of business, particularly through rates, but is able to borrow from the following external sources as necessary:

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6.6.1.6.5.1. Banks;
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6.6.2.6.5.2. Local Government Funding Agency;

<u>6.5.3.</u> Capital markets

6.6.3.6.5.4. Subsidiaries and;

6.6.4. Internal sources.

- <u>6.6.</u> Council is able to borrow using the following financial market instruments: <u>fixed and floating</u> <u>rate medium and long-term bonds; floating rate debt, including overdrafts.</u>
- 6.7. Commercial paper;
- 6.8. Medium term notes;

6.9. Fixed rate bonds;

- 6.10. Floating rate bonds;
- 6.11. Bank sourced floating rate debt (Committed Cash Advance Facilities) and overdraft facilities, and:
- 6.12. Bank sourced fixed rate term loans.
- 6.13. Relevant mMargins may be specified or be indicated under each borrowing source includinge: debt maturity profile; prevailing interest rates; terms available from insurance; legal documentation and financial covenants.
- 6.14. Overall debt maturity profile;
- 6.15. Prevailing interest rates;
- 6.16. Available term from band and bond insurance; and
- 6.17. Legal documentation and financial covenants.

7. Local Government Funding Agency Limited

- 7.1. Council may borrow from the New Zealand Local Government Funding Agency Limited (LGFA) and, in connection with that borrowing, may enter into the following related transactions to the extent in considers necessary or desirable:
 - 7.1.1. Contribute a portion of its borrowing back to the LGFA as an equity contribution to the LGFA;
 - 7.1.2. Provide guarantees of the indebtedness of other local authorities to the LGFA and of the indebtedness of the LGFA itself;
 - 7.1.3. Commit to contributing additional equity (or subordinated debt) to the LGFA if required;
 - 7.1.4. Subscribe for shared and uncalled capital in the LGFA; and
 - 7.1.5. Secure its borrowing from the LGFA, and the performance of other obligations to the LGFA or its creditors with a charge over Council's rates and rates revenue.

8. Financial Covenants on Borrowing

- 8.1. In managing its borrowings, Council will adhere to the following financial covenants set by the Local Government Funding Agency (LGFA) or other lending institutions. Financial covenant adherence will be reported to the Audit and Risk Committee quarterly by the Chief Financial Officer.
- 8.2. -Council may also establish parameters for itself for debt limits within the context of agreed targets within the Long Term Plan; and the management of risk associated with funding. The

#1652269 Treasury Management Policy current self-imposed debt limit (as per the 2024-34 Long Term Plan) is that net debt will not exceed 250% of total revenue, i.e. a 2.5 debt-to-revenue ratio.

8.1.8.3. The LFGA's current covenants are:

- <u>8.1.1.8.3.1.</u> Net annual interest expense will not exceed 30% of total annual rates income;
- 8.1.2.8.3.2. Net annual interest expense will not exceed 20% of total revenue;
- 8.1.3.8.3.3. Net debt will not exceed 280% of total revenue.; and
- 8.1.4.8.3.4. Liquidity will be greater than 110%.

9. Interest Rate Risk Management

- 9.1. Council's borrowing gives rise to direct exposure to interest rate movements. Council recognizes that the longer the term of borrowing, the greater the sensitivity to these movements.
- 9.2.9.1. Interest rate risks arising from debt maturity profiles and potential interest rate movements willmay be actively managed, including by the use of derivative instruments, and by issuing fixed rate bonds or sourcing fixed rate bonds from the LGFA. fixed rate funding arrangements.
- 9.3-9.2. The table below outlines tThe minimum and maximumrange of hedged orand fixed rate exposure requirements within various time bands. The actual hedging percentages in place within these bands will be determined and reviewed on a regular basis by the officers regularly.

Fixed Rate Hedging Percentages				
	Minimum Fixed Rate	Maximum Fixed Rate		
Less than 2 years	40%	100%		
2 years to 4 years	20%	80%		
4 years to 8 years	0%	60%		

- 9.4.9.3. Fixed rate hedging in excess of eight years is permissible provided that it is carried outshould be in conjunction with, or alignings with, an underlying debt instruments.
- 9.5-9.4. When managing the interest rate risk of Council the hedging percentages above relate to total core debt. Core debt cannot exceed borrowing projections as per the Long Term Plan or Annual Plan. The actual quantum used for policy parameters will be reviewed annually. Interest rate risk management will be congruent with agreed core debt requirements.
- 9.6. The hedging parameters are cumulative. For example, if total debt was \$25 million, \$5 million of hedging entered into for a period of five years would increase the hedging profile for all time bands up to five years, by 20%.
- 9.7. Fixed rate debt is defined as any debt that has an interest rate reset beyond three months.
- 9.8. The hedging parameters are dependent on the Reserve Bank of New Zealand continuing to implement monetary policy through adjustments to the Official Cash Rate.
- 9.9. Council <u>Management</u> decides the interest rate risk management strategy by monitoring the interest rate markets on a regular basis, evaluating the outlook for short term rates in comparison to the rates payable on fixed rate borrowing.
- 9.10-9.5. The following interest rate risk management derivative instruments which may be used for interest rate risk management activity include; forward rate agreements, interest rate swaps, swap options and interest rate collars however any derivative utilized for risk management will be assessed on a value for money basis, comparing the risk being managed and the cost of that management.

9.10.1. Forward rate agreements;

9.10.2. Interest rate swaps;

9.10.3. Swaptions;

9.10.4. Interest rate collar type option strategies in a ratio not exceeding 1:1;

9.10.5. Fixed rate bonds, and;

9.10.6. Fixed rate term loans.

9.11.9.6. Selling interest rate options for the primary purpose of generating premium income will not be undertake because of its speculative nature. Council will not undertake derivative trading primarily for speculative purposes but only as incidental to risk management strategy.

9.12.9.7. The use of interest rate risk management options must be approved by the Group Manager Commercial and StrategyChief Financial Officer or equivalent officer as delegated by the Chief Executive.

10. Benchmarking

- 10.1. Council will evaluate the performance of the interest rate risk management policy, including the success and appropriateness of the risk control limits. This evaluation will measure actual results (i.e. weighted average funding cost) against a market benchmark provided by an external source. The constituent elements of the benchmark standard will be agreed triennially by the Audit and Risk Committee but reported and reviewed annually.
- 10.2. The benchmark standard shall consist of the following:
 - 30% Average 90 day bank bill rate for the reporting month;
 - 10% Average 1 year swap rate for the reporting month;
 - 10% Average 1 year swap rate for the reporting month, 1 year ago;
 - 10% Average 3 year swap rate for the reporting month;
 - 10% Average 3 year swap rate for the reporting month, 3 years ago;
 - 15% Average 7 year swap rate for the reporting month;
 - 15% Average 7 year sway rate for the reporting month, 7 years ago.
- 1.0.3. The above percentages are predicated off the midpoints of the risk control bands contained in the 'Fixed Rate Hedging Percentages' table.
- 10.4-10.2. Council's cost of funds for benchmarking purposes is exclusive of any interest rate margin.
- 10.5. Benchmarking is not required if total external borrowing is less than \$10 million.

11. Liquidity and Funding Risk Management

- 11.1. To minimise the risk of large concentrations of debt maturing or being reissued in periods where credit margins are high for reasons within or beyond Council's control, Council ensures material debt maturities are spread over a number of years. Council manages this by aiming, where practical, to have no more than 33% of its outstanding borrowing subject to refinancing in any rolling 12 month period.
- 11.2. Council's treasury operation will ensure that there is sufficient liquidity to provide the funds to meet its immediate obligations such as creditors and current debt maturities.
- 11.3. Appropriate cCash flow reporting mechanisms will be maintained to monitor

 Council's estimated liquidity position annually regularly. Liquidity must be no less than 110% as measured by a liquidity ratio including cash, term deposits, longer dated financial assets, assets that can be sold, committed undrawn ban facilities and drawn debt. Liquidity must be in place to give headroom of at least 110% over and above the maximum net debt requirement as estimated in the Long Term Plan or Annual Plan. Liquidity can include committed bank facilities,

#1652269 Treasury Management Policy cash and term deposits held with an authorised bank and fixed interest investments with an approved credit rating.

12. Credit Exposure

12.1. It is considered that the range and size of Council's individual borrowings, together with the relative strength of these lender offsets any institutional credit risk.

13. Provision of Security

- 13.1. For its general borrowing programme Council offers security under its debenture trust deed, for which securitywhich is a charge over all rates.
- 13.2. In exceptional circumstances, security may be offered by providing a charge over one or more of Council's assets for which. Formal approval from by Council is required in such circumstances. specifically required.

14. Debt Repayment

- 14.1. Council repays borrowings from general or targeted rates; general funds, including from the sale of assets; and -or renewal loans.
- 14.2. Debt will be repaid as it falls due in accordance with the applicable loan agreement. Subject to the debt limits, a loan may be rolled over or renegotiated as and when appropriate. Council will manage debt on a net portfolio basis at all times.

15. Internal Borrowing

15.1. Internal borrowing against the investment pool Council maintains may be used in lieu of external borrowing. This policy applies whether the loans are internal or external and is governed by the policy covering Council investments in the document.

Part 3: Investment Policy

16. General Policy

- 16.1. Sections 102 and 105 of the LGA requires that, in order to provide predictability and certainty about sources and levels of funding, Council must adopt an Investment Policy.
- 16.2. The policy must state Council's policies in respect of investments, including the investment mix; the acquisition of new investments; an outline of the procedures by which investments are managed and reported; and an outline of how investment risks are assessed and managed.

16.2.1. The mix of investments;

16.2.2. The acquisition of new investments;

- 16.2.3. An outline of the procedures by which investments are managed and reporting on to Council; and;
- 16.2.4. An outline of how risks associated with investments are assessed and managed.
- 16.3. Council generally holds investments for strategic reasons where there is some community, social or economic benefit accruing from the investment activity. In exercising its powers of investment, Council is required to exercise the care, diligence, and skill that a prudent person of business would exercise in managing the affairs of others. The Council may consider, in making any investment decisions:
 - 16.3.1. the desirability of diversifying investments;
 - 16.3.2. the nature of existing investments;
 - 16.3.3. the risk of capital loss or depreciation;
 - 16.3.4. the potential for capital appreciation;
 - 16.3.5. the likely income return;
 - 16.3.6. the length of the term of the proposed investment;
 - 16.3.7. the marketability of the proposed investment during, and on the determination of, the term of the proposed investment;
 - 16.3.8. the effect of the proposed investment in relation to tax liability.
 - 16.3.9. the likelihood of inflation affecting the value of the proposed investment and;
 - 16.3.10. the credit rating of any entity or instrument (if applicable) in which it proposes to invest.
- 16.4. Council recognises its custodial responsibility and shall review the performance and ownership of all investments at least on an annual basis. A full review of the investment in subsidiaries, including the justification for retaining that investment, benchmarking of the returns on investment against equivalent external sources, and a comprehensive review by Council of the subsidiaries 10-year plans, will be undertaken coinciding with the development of each Long-Term Plan.

17. Investment Mix

- 17.1. Council manages a portfolio of investments comprising:
 - 17.1.1. Equity investments, including corporate investments and other shareholdings;

- 17.1.2. Property investments incorporating land and buildings, including designated investment properties, and a portfolio of ground leases;
- 17.1.3. Forestry investments; and
- 17.1.4. Treasury investments in short, medium and longer term-liquid investments.

18. Equity Investments

Nature of Investment:

18.1. Council's <u>current</u>-equity investments, including investments in corporate investments and other shareholdings, <u>including an Energy Company and a Port Company. This policy includes Council investments in subsidiaries, but not investments that those subsidiaries might hold.</u>

Rationale for Holding Investment:

18.2. The Council's investments in such assets fulfil various strategic, economic development and financial objectives as outlined in Council's Long Term Plan and comply fully with the Local Government Act 2002.

Acquisition of New Investments:

- 18.3. The Council will acquire equity investments in line with its strategic, economic development and financial objectives as outlined in the Council's Long Term Plan and on the commercial merits of the proposal.
- 18.4. All equity investment purchases require prior-a specific resolution by Council.

 approval.

Revenue:

- The proceeds from the disposition of equity investments will be applied in accordance with Council's Revenue and Financing Policy, to <u>offset general rates; repay debt; fund capital expenditure; or reinvest</u>:
 - Offset the general rates;
 - Repay district-wide and community funded debt;
 - Fund approved capital expenditure, ; and;
 - Purchase treasury investments

Risk Management:

18.6.18.5. Council manages-management of its risk in equity investments includes through the governance of Timaru District Holdings Limited (TDHL)subsidiaries; and the approving of agreed Statements of Corporate Intent and Letters of Expectations; and a comprehensive review of the investment as part of the Long Term P{lan process. (see 16.4).

Management and Reporting Procedures

- 18.7-18.6. The Commercial and Strategy Committee, or designated alternative committee, reviews the performance of equity investments through regular quarterly reporting from subsidiiariessubsidiariesTDHL to ensure the achievement of Statements of Corporate Intent.
- 18.8. TDHL reports to Council on a quarterly basis.
- 18.9.18.7. The Group Manager Commercial and StrategyChief Financial Officer, or equivalent officer as delegated by the Chief Executive, prepares an annual review of equity investment, including a calculation of the return on investment being achieved.

19. Property Investments

Nature of Investment:

19.1. Council owns a number of properties for operational purposes which may become surplus to surplus to operational needs requirements.

Rationale for Holding Investment:

19.2. Council's overall objective is to only own property that is necessary to achieve its strategic objectives. As a general rule, Council does not generally hold an investment in a propertymaintain a property investment where it is not essential to the delivery of relevant services, and propertiesy isare only retained where it relates to a primary output of Council particular Council requirement.

Acquisition of New Investments:

19.3. Council has no intention of does not acquire acquiring additional properties for investment purposes investment properties, however, properties retained for particular Council uses may be designated as investment properties for financial reporting purposes if it does, it will be based on the commercial merits of the proposal.

Revenue:

- 19.4. Proceeds from the disposal of property investments will be applied in accordance with Council's Revenue and Financing Policy, to offset general rates; repay debt; fund capital expenditure; or reinvest:
- 19.5. Fund approved capital expenditure (primarily in relation to the activity which held the original property or asset);
- 19.6. Fund operational expenditure,; and;
- 19.7. Purchase treasury investments.

Risk Management:

19.8-19.4. Council manages its risk by reviewing its return on investment on an annual basis. It also ensuresing adequate insurance is in place to protect these assets from non-financial risks

and a sound repair and maintenance plan is in place to protect the ongoing value of these assets.

Management and Reporting Procedures:

- <u>19.9-19.5.</u> Council reviews property ownership through assessing the benefits of continued ownership in comparison to other arrangements, and the most financially viable method of achieving the delivery of Council services. Council generally follows a similar assessment criteria in relation to new property <u>purchases investments</u>.
- <u>19.10.19.6.</u> The <u>Group Manager Commercial and StrategyChief Financial Officer, or equivalent officer as delegated by the Chief Executive, is responsible for undertaking this review annually.</u>

20. Forestry Investments

Nature of Investment:

20.1. Council's forestry portfolio is made up of over 50 woodlots of land totally 235 hectares, consisting predominantly of Radiata Pine, with some blocks of Douglas Fir and Macrocarpa.

Rationale for Holding Investment:

20.2. Forestry assets are held as long term investments on the basis of their net positive discounted cashflows, factoring in projected market prices and annual maintenance and cutting costs, and to maintain the land upon which Council's forestry investment is held.

Acquisition of New Investments:

20.3. Council has no immediate intention of purchasing new forestry investments.

Revenue:

- Proceeds from the disposal of forestry investments will be applied in accordance with Council's Revenue and Financing Policy, to offset general rates; repay debt; fund capital expenditure; or reinvest.
- 20.5. Offset the general rates;
- Repay district-wide and community funded debt;
- 20.7. Fund approved capital expenditure;
- 20.8. Re-afforestationReplanting of existing, or development of new, forestry blocks, or:
- 20.9. Purchase treasury investments.
- 20.10.20.4. Income from Council's forestry operation is reinvested in forestry though a separate fund. A dividend is payable to Council at any agreed time that does not affect the viability of the forestry operation.

20.11, 20.5. Expenditure in maintaining the forestry investment is expensed in the year it is incurred.

Risk Management:

- 20.12.20.6. The risks associated with Council's forestry are minimised by the number and size of the blocks, the range of species, fire breaks, and the adoption of silviculture practices.
- 20.13.20.7. Forestry blocks are regularly inspected for pests and diseases, and foliage sampling and nutrient analysis is undertaken to maximise the crop.
- 20.14-20.8. Harvesting of forests is carried out at appropriate times to maximise Council's return on investment.

Management and Reporting Procedures:

- 20.15-20.9. Council's forestry portfolio is managed by the Community Services Infrastructure
 Group. The operating income and expenditure is reported to the council.
- 20.16-20.10. Council reviews property ownership through assessing the benefits of continued ownership in comparison to other arrangements, and the most financially viable method of achieving the delivery of Council services. Council generally follows a similar assessment criteria in relation to new property investments.

21. Treasury Investments

Nature of Investment:

21.1. Financial market investments are held for specific purposes, usually as band deposits or in sovereign and non-sovereign bonds Investments for treasury are in generally approved investments as outlined previously.

Rationale for Holding Investment:

- 21.2. Council maintains treasury investments <u>primarily to maximise the return on available funds</u>, particularly short-term cash and to ensure that sufficient liquidity is available to meet <u>oligations</u> for the following primary reasons:
- 21.3. To provide liquidity in the form of readily available cash in the event of a natural disaster. This cash is intended to bridge the gap between the disaster and the reinstatement of normal income streams;
- 21.4. To invest amounts allocated to special funds, bequests, and reserves;
- 21.5. To invest funds allocated for approved future expenditure, to implement strategic initiatives or to support intergenerational allocations;
- 21.6. To invest proceeds from the sale of assets,; and;
- 21.7. To invest surplus cash, and working capital funds.

Acquisition of New Investments:

#1652269 Treasury Management Policy 21.8.21.2. Council acquires new treasury investments to maintain its policy of ensuring that funds held for specific purposes are matched with actual cash invested.based on the availability of cash and the projected requirements for utilisation of liquid resourceds.

Revenue:

21.9.21.3. Income from investments for all specified funds will be credited on a pro rata basis between general rates and the specified fundis allocated to designated and restricted funds based on the general return obtained from the treasury investment portfolio.

Risk Management:

- 21.10.21.4. Council's primary objective when investing is the protection of its investment.
- 21.11.21.5. In conjunction with the rationale for the investments, Council also seeks to:
 - Maximise investment return;
 - Ensure investments are liquid; and,;
 - Manage potential capital losses due to interest rate movements if investments need to <u>be</u>liquidated before maturity.
- 21.12.21.6. The above objectives are captured in Appendix 1: "Approved Treasury Counterparty Limits and Investment Instruments", which provides operating parameters for investment activity.
- 21.13-21.7. Credit risk is minimised by placing maximum limits for each broad class of non-Government issuer, and by limiting investments to New Zealand Registered Banks, financial institutions, local authorities, State Owned Enterprises, and corporates within prescribed limits.
- 21.14-21.8. Liquidity risk is minimised by ensuring that all investments must be capable of being liquidated in the secondary market.
- 21.15-21.9. Performance of the Special Funds portfolio is benchmarked by measuring the performance of the portfolio against the performance of an appropriate external benchmark portfolio. The duration of the portfolio is also compared to the duration of the external benchmark portfolio and the Council is able to vary the duration of the portfolio within 25% either side of the external benchmark portfolio's duration. Comparison with the benchmark portfolio is not required if the nominal value of the portfolio is less than \$5 million.

Approved Investment Instruments

- 21.16-21.10. Within the constraints of Appendix 1 of this policy, the Council invests in the following instruments:
 - Government debt instruments;
 - SOE debt instruments;
 - New Zealand Registered Bank debt instruments;

- Local Authority debt instruments;
- Local Government Funding Agency debt instruments;
- Approved corporate debt instruments; and,
- Approved financial institutions debt instruments.

Interest Rate Risk Management

- 21.17-21.11. The Group Manager Commercial and StrategyChief Financial Officer, or equivalent officer as delegated by the Chief Executive, -sets overall investment strategy, by reviewing on a regular basis, cashflow forecasts incorporating plans for approved expenditure and strategic initiatives, evaluating the outlook for interest rates and the shape of the yield curve, and where applicable, seeking appropriate financial advice.
- 21.18.21.12. The Group Manager Commercial and Strategy, Chief Financial Officer and Management AccountantFinance Manager, or equivalent officer as delegated by the Chief Executive, implement the investment management strategy by reviewing rolling cashflow forecasts and:
 - Changing interest rate investment profiles by adjusting the average maturity of its investments according to current market conditions_\(\tau\)
 - Using risk management instruments to protect investment returns.
- 21.19.21.13. Interest rate risk management instruments (of the type included under the Liability Management Policy Section 7 above) may be used for interest rate risk management on investments, with the approval of the Group Manager Commercial and StrategyChief Financial Officer, or equivalent officer as delegated by the Chief Executive.

Management and Reporting Procedures:

- 21.20.21.14. The management of Council's treasury investments is carried out under delegated authority to the Group Manager Commercial and Strategy. The and day-to-day treasury operations are delegated to the Chief Financial Officer and Management Accountant. Finance Manager, or equivalent officer as delegated by the Chief Executive.
- 21.21.21.15. Reports on Council's treasury investments are prepared on a quarterly basis for Council.

22. Local Government Funding Agency Limited Investment (LGFA)

Nature of Investment:

22.1. Council may invest in shares and other financial instruments of the LGFA and may borrow to fund that investment.

Rationale for Holding Investment:

22.2. Council's objective for such investments will be to:

- Obtain a return on the investment, and;
- Ensure the LGFA has sufficient capital to maintain an appropriate credit rating so that it continues as a source of attractively priced debt funding for the local government sector.
- 22.3. Because of this dual objective, Council may invest in LGFA shares in circumstances in which the return on that investment is potentially lower than the return it could achieve with alternative instruments.
- 22.4. If required in connection with the investment, Council may subscribe for uncalled capital in the LGFA.

Acquisition of New Investments:

22.5. Council has no immediate intention of purchasing new LGFA investments, however if it does, it will be based on the commercial merits of the proposal.

Revenue:

22.6. Interest revenue from LGFA investments will be applied in accordance with Council's Revenue and Financing Policy to offset the general rates.

Risk Management:

22.7. Council manages its risk by reviewing its return on investment on an annual basis.

Management and Reporting Procedures:

- 22.8. The management of Council's LGFA investments is carried out under delegated authority to the Group Manager Commercial and Strategy. The and the day-to-day operations are delegated to the Chief Financial Officer and Management Accountant Finance Manager, or equivalent officer as delegated by the Chief Executive.
- 22.9. Reports on Council's LGFA investments are prepared on a quarterly basis for Council.

Delegations, References and Revision History (table updated)			
Delegations Identify here any delegations related to the policy for it to be operative or required as a result of the policy			
Delegation Manual Reference	Delegations Register Reference		
4.7.6 – Borrowing 4.7.13 – Deposit of funds	Finance Manager: Authorise the deposit and withdrawal of funds as allowed for in the Council's Treasury policy; Authority in accordance with Council Policy is granted to invest Council monies. A quarterly report is to be prepared for Commercial and Strategy Committee stating current investments, counterparty, term, and interest rate.		
4.7.19 – Interest			

4.7.20 – Investments

Chief Financial Officer: Authority to negotiate loan interest rates and terms with brokers and/or lending institutions for loans raised by Council; Authority to approve interest rate risk management instruments; Authority to appoint independent advisor(s).

References

Include here reference to any documents related to the policy (e.g. operating guidelines, procedures)

Title	Relevant Reference within Document		
Revenue and Financing			
Policy			

Revision History

Summary of the development and review of the policy

Revision	Owner	Date Approved	Approval By	Next Review	Doc Ref
1.0	Chief Financial Officer/ Management Accountant	16 March 2021	Council	3 Yearly	1399182
2.0	Chief Financial Officer/ Finance Manager	ТВС	Council	3 Yearly	This document

Appendix 1 – Approved Treasury Counterpart Limits and Treasury Investment Instruments

Institution	Overall	Approved	Credit Rating Criteria – S&P	Limit for each
motitution	Portfolio	Financial	(or Moody's or Fitch	issuer subject to
	Limit	Market	equivalents)	overall portfolio
	(as a % of	Investment	equivalents	limit for issuer
	the total	Instruments		class
	portfolio)	(must be		Ciuss
	portiono	denominated in		
		NZ dollars)		
New Zealand	100%	Government	Not Applicable	No limit
Government or	10070	Stock	Troc, applicable	TVO IIIIIIC
Government		Treasury Bills		
Guaranteed		,		
New Zealand	100%	Call/Deposits/	Short term S&P rating of A1 or	\$ 1 20 million
Registered		Bank Bills/	better	
Banks		Commercial Paper	Long-term rating of BBB or better	\$1 million
		Bonds/MTN's/FR	Long-term rating of A- or better	\$2 million
		N's	Long-term rating of A+ or better	\$3 million
			Long-term rating of AA- or	\$4 million
			better	
Rated Local	70%	Commercial Paper	Short term S&P rating of A1 or	\$3 million
Authorities		Bonds/MTN's/	better	
		FRN's	Long term S&P rating of : BBB or better	\$1 million;
			A- or better;	\$2 million;
			A+ or better;	\$3 million;
			AA or better	\$4 million
Local	60%	Commercial Paper	Not Applicable	\$2 million
Authorities		·		
where rates are		Bonds/MTN's/FR		
used as security		N's		\$2 million
State Owned	70%	Commercial Paper	Short term S&P rating of A1 or	\$3 million
Enterprises		- 1 /s a=s, / /==	better	A
		Bonds/MTN's/FR	Long-term rating of BBB or	\$1 million
		N's	better Long-term rating of A- or better	\$2 million
			Long-term rating of A+ or better	\$3 million
			Long-term rating of AA- or	\$4 million
			better	Ŧ :
Corporates*	60%	Commercial Paper	Short term credit rating of A1 or	\$3 million
			better	
		Bonds/MTN's/	Long-term rating of BBB or	\$1 million
		FRN's	better.	

Institution	Overell	Ammunical	Credit Dating Critaria CSD	Limit for each
Institution	Overall	Approved	Credit Rating Criteria – S&P	Limit for each
	Portfolio	Financial	(or Moody's or Fitch	issuer subject to
	Limit	Market	equivalents)	overall portfolio
	(as a % of	Investment		limit for issuer
	the total	Instruments		class
	portfolio)	(must be		
		denominated in		
		NZ dollars)		
			Long-term rating of A- or better.	\$2 million
			Long-term rating of A+ or	\$3 million
			better.	
			Long term rating of AA- or	\$4 million
			better	
Financials*	30%	Commercial Paper	Short term credit rating of A1 or	\$3 million
			better	
		Bonds/MTN's/	Long-term rating of BBB or	\$1 million
		FRN's	better.	
			Long-term rating of A- or better.	\$2 million
			Long-term rating of A+ or	\$3million
			better.	
			Long term rating of AA- or	\$4 million
			better	

^{*}The combined holding of Corporates and Financials shall not exceed 70% of the portfolio.

The combined holdings of entities rated BBB and or BBB+ shall not exceed 30% of the portfolio.

Investments that no longer comply with minimum rating criteria due to a downgrade in their rating must be recommended to Council within one month of the downgrade being notified.

Definitions and Descriptions

Investment instruments available in the market (excluding equities and property) can generally be discussed under four broad categories relating to the issuer of these instruments

New Zealand Government

- Treasury bills are registered securities issued by the Reserve Bank of New Zealand (RBNZ)
 on behalf of the Government. They are usually available for terms up to a year but
 generally preferred by investors for 90 day or 180 day terms. They are discounted
 instruments, and are readily negotiable in the secondary market.
- Government bonds are registered securities issued by the Treasury on behalf of the Government. Government bonds have fixed coupon payments payable every six months. They are priced on a semi-annual yield basis and are issued at par. They are readily negotiable in the secondary market.

Local Authorities

 Local Authority stocks are registered securities issued by a wide range of local government bodies. A fixed coupon payment is made semi-annually to the holder of the security, or in the case of a Floating Rate Note on a quarterly basis. They are negotiable and usually can be bought and sold in the secondary market.

State Owned Enterprises (SOE's)

- SOE bonds are issued by enterprises 100% owned by the New Zealand Government but do
 not necessarily have an explicit government guarantee. These bonds can be registered
 securities or bearer instruments. A fixed coupon payment is made semi-annually to the
 holder of the security, or in the case of a Floating Rate Note on a quarterly basis. They are
 usually issued at par. SOE bonds are negotiable and can be bought and sold in the
 secondary market.
- Commercial Paper that the Council is able to purchase is issued by SOE's with a minimum
 short term credit rating of 'A-1' that is sufficient to enable the paper to be issued without
 endorsement or acceptance by a bank.

Registered Banks

- Call and term deposits are funds accepted by the bank on an overnight basis (on call) or for a fixed term. Interest is usually calculated on a simple interest formula. Term deposits are for a fixed term and are expected to be held to maturity. Term deposits are not negotiable instruments. Termination prior to maturity date can often involve penalty costs.
- Certificates of deposits are securities issued by banks for their funding needs or to meet investor demand. Transferable certificates of deposits (TCDs) are non-bearer securities in that the name of the investor, face value and maturity date are recorded on the certificate. They are able to be transferred by registered transfer only. Negotiable certificates of deposits (NCDs) on the other hand, are bearer securities and are able to be transferred immediately. Both TCDs and NCDs are priced on a yield rate basis and issued at a discount to face value. They are generally preferred over term deposits because investors can sell them prior to maturity (i.e. they are negotiable instruments).

Corporates and Financial Institutions

- Corporate bonds are generally issued by companies with good credit ratings. A fixed coupon
 payment is made semi-annually to the holder of the security or in the case of a Floating
 Rate Note on a quarterly basis. They are priced on a semi-annual yield basis and are
 generally issued at par. Corporate bonds are negotiable and can be bought and sold in the
 secondary market.
- Commercial Paper that the Council is able to purchase is issued by borrowers who have a
 minimum short term credit rating of 'A-1' and standing in the market that is sufficient to
 enable the CP to be issued without endorsement or acceptance by a bank. Commercial
 Paper is issued with maturities ranging from 7 days to over one year. The common
 maturities are for 3 months. The face value of the CP is repaid in full to the holder on the
 due date.